

WHOLESALE LENDING



Franklin American
MORTGAGE COMPANY

IT ALL BEGINS WITH HOME

WHOLESALE LENDING

Franklin American Mortgage Company (FAMC) is committed to providing service and support that is unmatched in the industry. We understand the personal side of every transaction and the need to promptly communicate with our customers.

Our clients have complete access to our underwriters, closers, support staff — or anyone else needed to help close the loan. To better serve your processing needs, we have regional operations centers located in Franklin, TN; Irving, TX; Concord, CA; Middleton, MA; and Pittsburgh, PA. This level of service and access is what sets us apart from our competition — and it's why we are one of the most trusted names in the industry.

We take a professional, consultative sales approach and strive to understand the best way to meet our client's needs. We offer a wide variety of easily shareable training materials, including comprehensive instruction on how to streamline the loan approval process, how to originate FHA and VA loans, RESPA and MDIA training, as well as how to generate purchase money leads through FSBOs and Home Buyer Seminars.

ONLINE SERVICES

In keeping with our focus on customer service, we designed our **franklinamerican.com** website with all the intangibles needed to service our clients at the highest level.

With the widespread availability of LP and DO, we realize there are many options available to run loans through an automated underwriting engine. For this reason, we accept automated underwriting findings from DU, DO, LP, and our own AUS portal.



PRODUCTS

- Fannie Mae / Freddie Mac Fixed
- Fannie Mae / Freddie Mac ARM
- FHA Fixed
- VA Fixed
- USDA
- Jumbo Fixed

ONLINE OFFERINGS

- Real-time Pricing Engine and Lock Confirmations
- Daily and Archived Rate Sheets
- Loan Status and Pipeline Management
- Lending Guide and Downloadable Forms
- Help Desk Support
- Q.systems – Our integrated online access portal:
 - Q.docs – Order closing documents
 - Q.image – Upload files and conditions
 - Q.stats – View your loan pipeline on any mobile device
 - Q.AUS – AUS suite w/DU file upload & real-time updates

ABOUT FAMC

Franklin American Mortgage Company (FAMC) is a privately held mortgage banking firm headquartered in Franklin, Tennessee. Licensed to provide residential mortgages across the nation, we are committed to helping families and individuals achieve the dream of home ownership.

As an industry leader in agency mortgage products, Franklin American Mortgage has become a preferred lender in mortgage banking.

SERVICES

- Fast and Friendly Customer Service with Immediate Attention to Broker Needs
- Competitive, Consistent Pricing
- Expertise in Underwriting
- Closing and Funding Efficiency
- Operations Staff Support

With Franklin American Mortgage, you have the strength of one of the nation's largest mortgage bankers and the customer service of a hometown lender.

As we continue to grow, we will never become too large to solve even your smallest challenge. Our culture of service the reason why now, more than ever, mortgage professionals rely on Franklin American Mortgage for all their lending needs. Franklin American Mortgage – *it all begins with home.*

www.franklinamerican.com



WHAT OUR CLIENTS ARE SAYING

"I have been in this business a long time; I have worked for mortgage bankers and brokers, but I have not seen this level of service in a long time."

– Essential Mortgage
Baton Rouge, LA



FRANKLIN AMERICAN MORTGAGE MUSIC CITY BOWL

Legends play here! Franklin American Mortgage Company is the title sponsor of the Music City Bowl, held annually in Nashville, TN. The Franklin American Mortgage Music City Bowl matches up elite teams from the SEC and ACC or Big Ten conferences in one of college football's premier bowl games. Past games have featured gridiron stars such as Eli Manning, Shaun Alexander, and CJ Spiller.

For more information visit MusicCityBowl.com



Franklin American
MORTGAGE COMPANY

800-295-1020 (TN) | 877-496-1900 (TX)

866-900-0556 (CA) | 866-516-0340 (MA)

866-562-6551 (PA)

www.franklinamerican.com



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